

القطاع الدوائي في قطر: يداً بيد في مواجهة الحصار

Medication Sector in Qatar: Hand in Hand Facing the Blockade



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Disclosure of Conflict of Interest

**Presenting Authors Have No Relationships
to Disclose**





“Medication Sector in Qatar”

After Math

Hand in Hand Facing the Embargo

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MANY THANKS TO HIS HIGHNESS EMIR OF QATAR



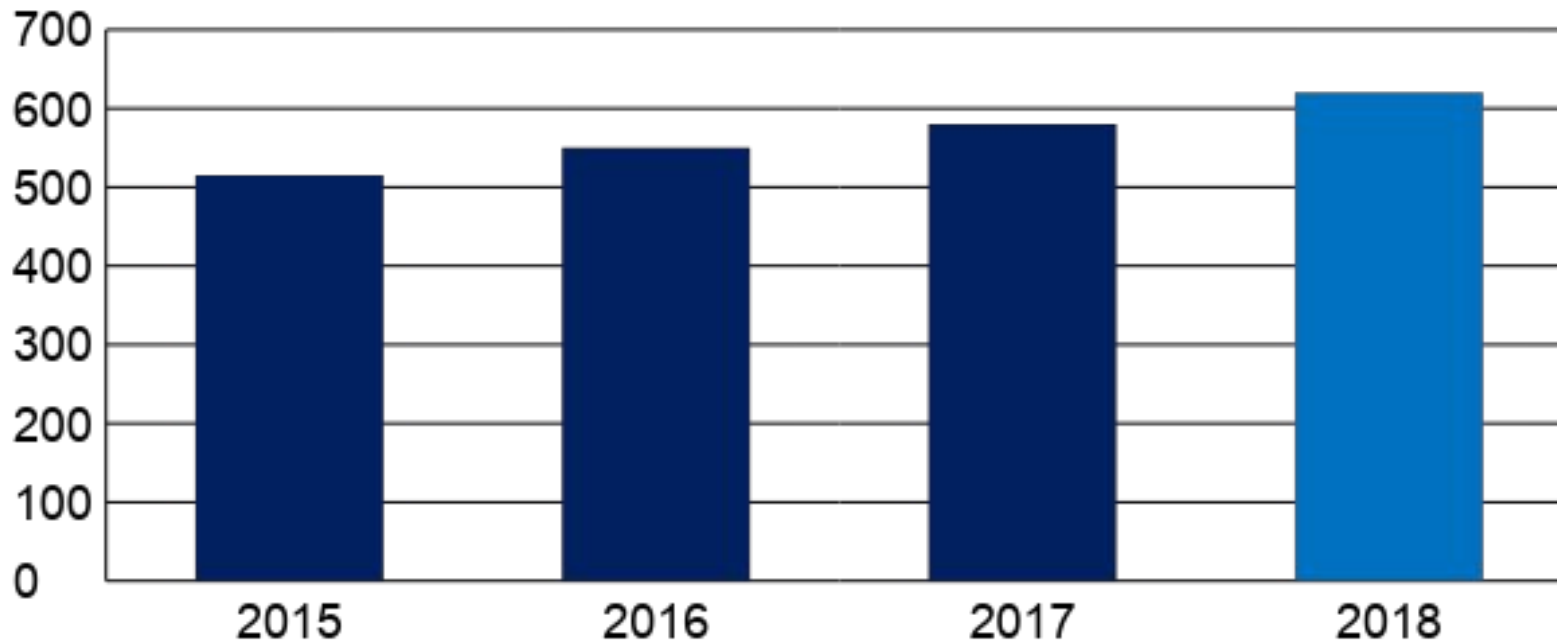
OVERVIEW:

- ❖ **Current Pharma Market Share of Qatar**
- ❖ **Consequences of depending on other countries**
- ❖ **Main challenges and barriers of local production of medicines in Qatar**
- ❖ **How to overcome the challenges and barriers**
- ❖ **Advantages of producing locally**
- ❖ **Conclusion**

Estimated Current Market Share

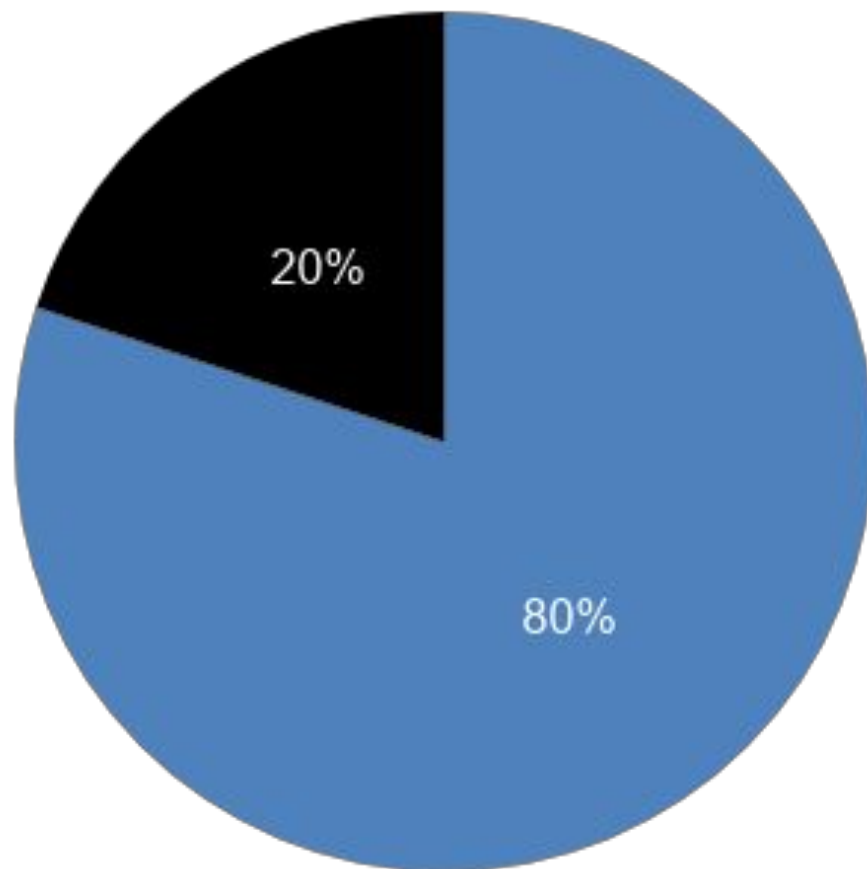


- ❖ GCC - 1% of world pharma business (13 billion USD)
- ❖ Qatar shows approximately 600 million USD



Brands and Generics

537.453 MN USD



- BRANDS - 430 mn USD
- GENERICS - 107 mn USD

EXISTING PHARMACEUTICAL COMPANIES



- Q Life Pharma
- Qatar Pharma
- Qatar German

Medicine Availability Before and After Blockade



BEFORE

- Imported Brands & Generic medicines from the GCC & around the world

AFTER

- Stopped importing Generics from KSA, UAE, Bahrain and Egypt
- Started Importing Generics and Brands from around the world at a higher price

CONSEQUENCES OF DEPENDING ON IMPORTING FROM OTHER COUNTRIES



- 1
•Sudden discontinuation from supplying countries
- 2
•Big shortage of trusted medicines
- 3
•High cost of purchases
- 4
•No self-sufficiency in Medicines
- 5
•No well-established R&D in the country

ADVANTAGES OF PRODUCING LOCALLY



- 1
•No effect by discontinuation of supplying countries.
- 2
•No shortage of essential medicines
- 3
•High cost of purchase can be controlled
- 4
•Self sufficiency in Medicines.
- 5
•Country owned R&D
- 6
•New job creation
- 7
•Export Business
- 8
•Assurance of quality

Main Challenges and Barriers of Local Manufacturer



- **Technology and knowledge transfer**
- **Small market for Generic medicines**
- **Very high over heads**
- **Scarcity of Qatari Human resources in the Pharmaceutical industry**
- **Lack of raw materials**
- **Complicated rules and regulations**
- **Delayed documentation**
- **Qatar is not one of the reference countries in medicine**

Recommended steps to overcome the challenges and barriers



- **Establishing new rules and regulations to counter the new situation**
- **Prioritizing Qatari products**
- **Registration control on similar generic products that are already produced in Qatar**
- **Enforcing a law to encourage international innovator manufactures to corporate with local manufacturers (Under license)**
- **Fast track approval for all pharmaceutical files**
- **Encourage pharmaceutical engineering course by universities in Qatar**

CONCLUSION:



**PROMOTE THE PRODUCTION OF
PHARMACEUTICALS & GENERICS WITH
THE HELP OF
LOCALLY REGISTERED COMPANIES**



شكراً

Thank You